

# “Making ASEAN Economic Community work for Small and Medium Enterprises”

Panel discussion 1 : Trade Expansion in AEC

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**By Bunn Kasemsup**  
**Managing Director**  
**SCG Trading Co.,Ltd.**

# Overview of SCG Trading

Wholly-owned and established by SCG since 1978, **SCG Trading** is a subsidiary of SCG Cement-Building Materials business unit. It has full access to the expertise and resources of the leading powerful conglomerate.

In addition to the extensive range of products manufactured by SCG, **SCG Trading also handles the export and import of numerous quality products from major international companies and local producers.**

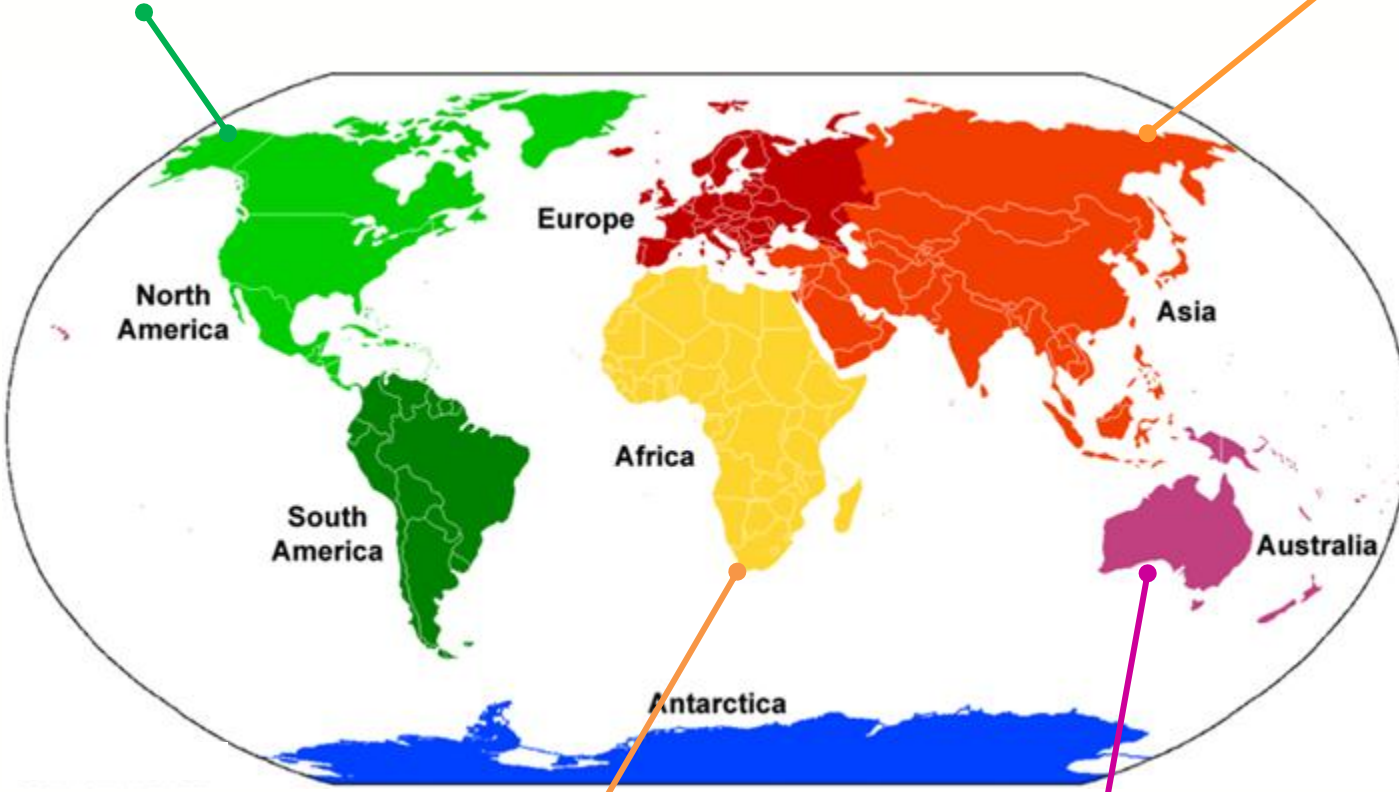
SCG Trading has expanded its operations and scopes to become the most trusted partner for industrial business in Asia.



# SCG Trading currently has overseas network coverage of 27 offices in 17 countries

**North America:**

- U.S.A. L.A.
- Canada Vancouver



**Asia:**

- Philippines Manila
- Malaysia Kuala Lumpur
- Singapore Singapore
- Indonesia Jakarta
- Vietnam Ho Chi Minh City, Hanoi, Danang
- Cambodia Phnom Penh, Poipet
- Myanmar Yangon
- Laos Vientiane
- China Guangzhou, Foshan, Kunming, Nanning
- Hong Kong Hong Kong
- Taiwan Taipei
- India Chennai, Gurgaon
- Bangladesh Dhaka, Chittagong
- U.A.E. Dubai
- Jordan Amman

**Africa:**

- South Africa Johannesburg

**Australia:**

- Australia Sydney

• SCG Trading Office





## Cambodia

1992

Establishment of  
**SCG Trading Cambodia**  
 in Phnom Penh.

*Share capital in SCGT Cambodia  
 = 1 MB*

2005

**Kampot Cement Co. Ltd.**  
 The largest cement producer in  
 Cambodia



CPAC Cambodia  
 CPAC Monier

*Share capital in Kampot  
 = 1,551 MB*

2012

**SCG Authorized  
 Dealer**



“Ly Lay Hong”

2013

CBM  
 restructuring,  
**SCG is ready  
 to go to  
 Cambodia at  
 full scale  
 investment**

# Go Regional “ASEAN”



## Myanmar (1993)

1993

Establishment of  
**Siam Cement Myanmar  
 Trading** in Yangon

2012

- SCG AD in Myan
- “EVA”, Yangon
  - “Win Trading”, Yangon
  - “Zin Htet”, Yangon



2013

Investment of Cement  
 Plant in Mawlamyine



## Vietnam (1996)

- Building a distribution channel for cement & building material and also paper for SCG Paper



**SCG Trading handles the import and export of numerous quality products from major international and local producers. Services include;**

- ✓ Overseas (sea / air) freight arrangements & Inland transportation
- ✓ Bulk & charter shipping
- ✓ Oversized and overweight cargo handling
- ✓ Warehousing
- ✓ International sourcing & Overseas purchasing
- ✓ Customs clearance & Trade document services
- ✓ Installation & Labor arrangement
- ✓ Insurance



*Thank You*